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This book highlights the tremendous shift in the traditional arrangements for the delivery of civil justice in the Commonwealth Caribbean, from litigation to alternative dispute resolution (ADR) processes. Over the last quarter of a century, much learning has taken place on the topic of ADR and the literature on the subject is now voluminous. This book puts forward the thesis that the peculiar experiences of the developing world ought to help reshape our traditional notions of ADR. Furthermore, the impact of globalisation on the developing world has brought with it special and peculiar challenges to our notions of civil and criminal justice which are not replicated elsewhere. This book will appeal to a wide readership. The legal profession, students of law and politics, social scientists, mediators, the police, state officers and the public at large will find its contents of interest.

This book discusses the role of time in peace negotiations and peace processes in the post-Cold War period, making reference to real-world negotiations and using comparative data. Deadlines are increasingly used by mediators to spur deadlocked negotiation processes, under the assumption that fixed time limits tend to favour pragmatism. Yet, little attention is typically paid to the durability of agreements concluded in these conditions, and research in experimental psychology suggests that time pressure can have a negative impact on individual and collective decision-making by reducing each side's ability to deal with complex issues, complex inter-group dynamics and inter-cultural relations. This volume explores this lacuna in current research through a comparative model that includes 68 episodes of negotiation and then, more in detail, in relation to four cases studies - the Bougainville and Casamance peace processes, and the Dayton and Camp David proximity talks. The case studies reveal that in certain conditions low time pressure can impact positively on the durability of agreements by making possible effective intra-rebel agreements before official negotiations, and that time pressure works in proximity talks only when applied to solving circumscribed deadlocks. This book will be of much interest to students of peace processes, conflict resolution, negotiation, diplomacy and international relations in general.

Grouped by general topic, this collection of the best "Sales Clinic" columns in Hotel Management written by Howard Feiertag over the course of 35 years provides an abundance of juicy nuggets of tips, tactics, and techniques for professionals and newbies alike in the hospitality sales field. Readers will take a journey down the road of the development of hospitality sales from the pre-technology era (when knowing how to use a typewriter was a must) to today ' s reliance on digital technology, rediscovering that many of the old techniques that are still applicable today.

In this innovative volume, leading historians of the early modern Americas examine the subjects of early modern, continuing colonization, and the relations between established colonies and frontiers of settlement. Their original essays about centers and peripheries in Spanish, Portuguese, French, Dutch, and British America invite comparison.

The first book to critically examine how monitoring can be an effective tool in participatory resource management, *Negotiated Learning* draws on the first-hand experiences of researchers and development professionals in eleven countries in Africa, Asia, and South America. Collective monitoring shifts the emphasis of development and conservation professionals from externally defined programs to a locally relevant process. It focuses on community participation in the selection of the indicators to be monitored as well as community participation in the learning and application of knowledge from the data that is collected. As with other aspects of collaborative management, collaborative monitoring emphasizes building local capacity so that communities can gradually assume full responsibility for the management of their resources. The cases in *Negotiated Learning* highlight best practices, but stress that collaborative monitoring is a relatively new area of theory and practice. The cases focus on four themes: the challenge of data-driven monitoring in forest systems that supply multiple products and serve diverse functions and stakeholders; the importance of building upon existing dialogue and learning systems; the need to better understand social and political differences among local users and other stakeholders; and the need to ensure the continuing adaptiveness of monitoring systems.

How the partnership between Ford and the UAW, forged through more than fifty pivotal events, transformed their capacity to combine good jobs with high performance. In 2009, the Ford Motor Company was the only one of the Big Three automakers not to take the federal bailout package. How did Ford remain standing when its competitors were brought to their knees? It was a gutsy decision, but it didn't happen in isolation. The United Auto Workers joined with Ford to make this possible—not only in 2009, but in a series of more than fifty pivotal events during three decades that add up to a transformation that simultaneously values work and delivers results. The pivotal events—some planned and some unplanned; some at the facility level and some at the enterprise level –were not all successful. All had the potential, however, to further the transformation, and all provide insight into how large-scale system change really happens. The authors—each with years of experience with Ford, the UAW, and the industry—provide an unprecedented inside look at how core operating assumptions are shifted and at the emergence of integrated operating systems for quality, safety, and other aspects of the enterprise. It is a transformation built on a foundation of dignity and mutual respect, guided by a vision of combining good jobs with high performance.

Private-sector collective bargaining in the United States is under siege. Many factors have contributed to this situation, including the development of global markets, a continuing antipathy toward unions by managers, and the declining effectiveness of strikes. This volume examines collective bargaining in eight major industries--airlines, automobile manufacturing, health care, hotels and casinos, newspaper publishing, professional sports, telecommunications, and trucking--to gain insight into the challenges the parties face and how they have responded to those challenges.The authors suggest that collective bargaining is evolving differently across the industries studied. While the forces constraining bargaining have not abated, changes in the global environment, including new security considerations, may create opportunities for unions. Across the industries, one thing is clear--private-sector collective bargaining is rapidly changing.